



CRAFT

Sebei Farmers SACCO: Harnessing the power of collectiveness to beat climate change

[Using Climate-Smart Solutions in producing Sunflower]



Sunflower in Uganda (Bulambuli and Kween Districts)

Sunflower (*Helianthus annuus* L.) is a commercial crop grown for oil and livestock feed. It offers opportunities for income to farmers and actors in the value chain, but not enough is produced for the market. Climate change is one of the main factors limiting the farmers' output and crop quality.

As a CRAFT business champion, Sebei Farmers SACCO is forming farmer business groups and using climate-proof approaches in sunflower production to address the problem.

CRAFT, also Climate Resilient Agribusiness for Tomorrow, is a project committed to capacitating Agro-based Small and Medium Scale Enterprises (SMEs) to ably support smallholder farmers develop key crop value chains that can survive the impact of extreme climate now and in the future.

About Sebei Farmers SACCO

Sebei Farmers SACCO—a savings and credit cooperative, started in 2015 to provide microfinance services to farmers and rural communities. It also provides market linkages and other agricultural development services. As an organization, Sebei Farmers SACCO's mission is to empower rural communities to attain sustainable development.

Starting with only 31 members, the SACCO has grown its membership to 2820 participants and 108 functional





VSLA groups. Youths and women make up most of the membership and receive all services ranging from agricultural loans to produce marketing.

Climate Smartness

For climate smartness, Sebei Farmers SACCO is providing farmers with climate-resilient and dependable seed to ensure high sunflower yields. It also provides them trainings on Climate-smart agricultural practices and technologies using the farmer field school methodology. In addition, farmers are receiving production monitoring assistance and training on harvesting and Post-harvest handling. Once all crops are harvested, the company provides market as well. Furthermore, Sebei Farmers SACCO provides weather information and a subscription to insurance against drought, and excess rainfall.

*...Sebei Farmers SACCO provides
weather information and a
subscription to insurance against
drought, and excess rainfall.*

Targets

Smallholder Farmers	Producer groups	Value-chain Actors	Yield
50,000 	167 	37 Aggregators, 4 Extension providers, 4 Input suppliers, 3 Financial service providers (Sebei Farmers SACCO, centenary & Stanbic) 	300,000 MT (Metric tons per year) 

Target market segments and consumers

Sebei farmers SACCO targets buyers such as Ngeeta Tropical Holdings, Mukwano Industries, and other sunflower processors. With smallholder farmers in Bulambuli and Kween District providing the sunflower grains through a contract farming arrangement, the company guarantees the market. It engages agents, farmers groups and cooperatives, to help in seed sales and bulking of grains. The grain is then delivered to

the company stores in Ngenge and transported to Lira where the buyers purchase the crop.

Partners

To successfully meet CRAFT targets, Sebei farmers SACCO is collaborating with oil processing companies such as Ngeeta Tropical Holdings, A.K Oils and Fats of Mukwano Industries. Agro Insurance Consortium and insurance companies ICEA, Sanlam, Mobipay Agrosys, and Financial Institutions such as Banks, Micro Finance support center.

Key Objectives and Outcomes

Enhance the capacity of 5000 smallholder farmers to improve sunflower output by 15% through climate-smart agronomy, linkages to input suppliers, and mechanized farming by 2022.	5000 SHF contracted and capacity build to adopt CSA practices.	
	<ol style="list-style-type: none"> 1) Mobilize and engage farmers on scheduled contract farming agreements. 2) Facilitate and mentor leadership, business management skills, marketing, and financial inclusion. 3) Facilitate and Link farmers to Input and mechanization service providers. 4) Recruitment and train 167 TOTs on CSA ultimate to train the SHFs and follow up on the adoption of CSA. 	
Improve resilience to climate Change amongst targeted farmers through the promotion of appropriate climate-smart agricultural practices.	Adoption of CSA practices for increased productivity	
	<ol style="list-style-type: none"> 1) Facilitate and Set up 167 demo farms to showcase CSA practices and technologies. 2) Profile and link TOT service providers and SHFs to extension and business developments services. 	
Improve efficiency in sunflower inputs delivery, agronomy, and markets access	Facilitating inputs, production, financial, and marketing services	
	<ol style="list-style-type: none"> 1) Mapping strategic and establishing inputs delivery channels 2) Organized inputs sourcing, accredited suppliers and link with financial service providers. 3) Conduct farmers deal-making business workshops for VC actors interaction and farmers exposure 	
Improve business turnover by at least 10% through developing new market channels and increasing volumes of sunflower marketed.	Increased supply of volume and sales of Sunflower	
	<ol style="list-style-type: none"> 1) Increase working capital to increase the volume of procured grains. 	
Business case budget	Total: € 432,948	Own funds; 66%

Contact the Climate Resilient Agribusiness for Tomorrow (CRAFT) Project for more information | craft-info@snv.org